Budgetary Impact:

Cost savings and Opportunities
Total Costs for IDS Project Membership

IDS Project Membership Fee: $700
Empire Library Delivery: $5,250

Total Cost per Library: $5,950
ALIAS:
Cost: Included
Comparable Service: RAPID ILL
Cost: $7,200/library
    $8,700/library (one-time fee)

ALIAS Generic License Data:
Cost: Included
Comparable Service: Manual research of own contracts
IDS Search + IDS Logic:
Cost: Included
Comparable Service: Relais D2D
Cost: $1,768/library
$1,658/library (one-time fee)
Mentor Program

Cost: Included

Comparable Service:  

Cost of Comparable Service:  ?
User Groups

Cost: Included

Comparable Service: ?

Cost: ?
Research and Development Teams:

Cost: Included

Comparable Service: IT Consultants

Cost of Comparable Service: $100/hr
## Cost of No IDS Membership

<table>
<thead>
<tr>
<th>Non-monetary Costs</th>
<th>Monetary Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increased turnaround time for articles due to lack of ALIAS</td>
<td>Cost savings for not having ELD reduced due to increased use of UPS, Fed Ex and USPS</td>
</tr>
<tr>
<td>Increased turnaround time for loans due to lack of IDS Search, Circulation Availability and consortial agreements</td>
<td>Staff time increased per request due to lack of automation</td>
</tr>
<tr>
<td>Decreased patron satisfaction with library’s ILL service</td>
<td>Increased cost due to lack of reciprocal agreements with some local libraries</td>
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<tr>
<td>Discoverability limited to local catalog or Worldcat – no consortial catalog</td>
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<tr>
<td>No free technical support or training</td>
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</tbody>
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Syracuse’s Case Study on cost savings

• Implementing resource sharing best practices and changes in workflow and procedures has resulted in:
  – 1.5 FTE staff members have been reassigned to assist with other processes such as electronic reserves and circulation activities
  – Lending turn-around time has decreased by 80% from 42.5 hours to roughly 8.5 hours for articles.
– Cross training using Workflow Toolkit and other IDS tools
– Implementation of Addons such as Serials Solutions/ALIAS and Get it Now™
– Syracuse saved more than $1,500 in its first month using the Get it Now™ service
• Over an eighteen month period beginning in May 2011, SUL filled 63% (over 17,000 requests) of its ILL requests for “free” from other IDS member libraries
  – $700 membership fee
  – $5,250 ELD charge

• Compared to over $60,000 in direct charges plus several thousand dollars in shipping costs for the other 37% of Syracuse’s requests…
Other areas where IDS can help?

• Additional Resource Sharing Services
• GIST for ILLiad Acquisitions Manager
• GIST Gift and Deselection Manager Online
• Open Access Publishing
• Training: Mentors and User Groups
• Technology Support
• Suggestions?
Other areas where your library can help IDS?

- Beta Testing
- GIST GDM Online
- IDS Logic
- OA Publishing Submissions and Editors
- Supply New Mentors
- Support IDS IT Projects
- Suggestions?